NATIONAL OILHEAT RESEARCH ALLIANCE



Net Zero Carbon Home NORA

Providing Renewable Liquid Heating Solutions For a Low Carbon Future





Bring on the Sun

Taking the Carbon out of the Fuel

The first step in decarbonizing a home heating system is transitioning to a low carbon biofuel. The biofuel widely available to the heating market here in the Northeast is biodiesel (ASTM D6751). Relative to petroleum No. 2 fuel, 100% biodiesel (B100) provides a carbon reduction of 75 to 90% with the higher 90% reduction based on the use of waste feed stocks such a used cooking oil.

The second step is the addition to add solar panels on the roof of the home. Electric power purchased from the utility is not entirely "clean" as it has significant carbon emissions associated with electricity generation. There is discussion about transitioning electric generation to renewable sources in the future, but this is more a promise than a reality.



Zero-Carbon Home Concept with Biodiesel



- Concept under development to showcase a low cost, heat pump-free zero-carbon home retrofit;
- Conversion of high efficiency boiler to B100 (based on UCO, 90% GHG reduction);
- PV array sized to 120% of annual usage;
- Excess feedback to grid offsets B100 GHG contribution;
- Plan to do short white paper first, followed by actual site conversion;
- First site be located on Long Island.

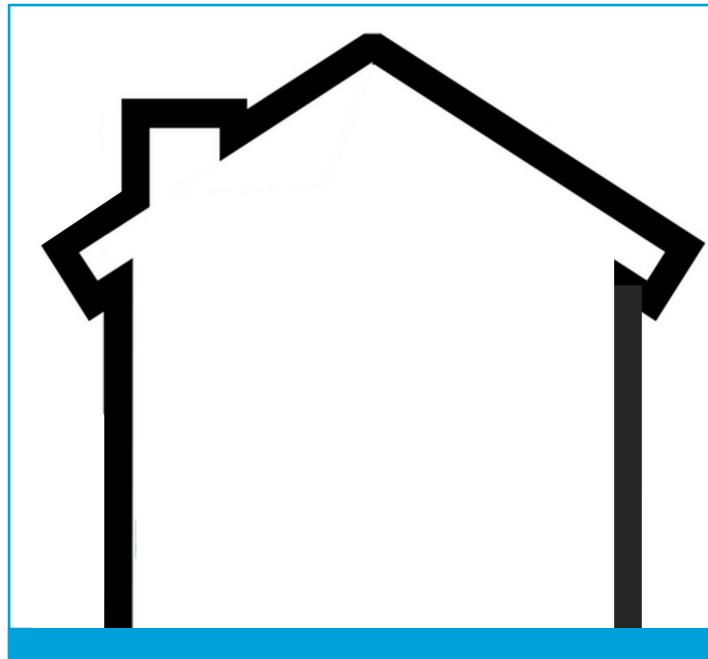




Decarbonizing that Makes Financial Sense

The solar panel system at Butcher's home was installed by Long Island Power Solutions, in Ronkonkoma, NY. The State and Federal Governments offed financial incentives for installing solar panels making the installation attractive. At the time the installation was planned, the residential power rate was approximately \$0.23 per kilowatt hour. At this rate the payback period was calculated at 7 years with an effective annual payback of 14.3%. At the time of this writing, it has risen to \$0.28 per kilowatt hour.





NORA MULTIVARIABLE CALCULATOR:

EXAMINING GHG EMISSION REDUCTIONS PATHWAYS FOR OIL HEATED HOMES:

ELECTRIFICATION (HEAT PUMP CONVERSIONS) VERSUS AGGRESSIVE BIOBENDING



NORA's Multivariable Model

- NORA used the questions above to evaluate different scenarios
 - How cold is the climate, and how will heat pumps perform in that climate
 - Is the electricity in the area coming from hydropower, wind, or coal and natural gas.
 - What is the feedstock source of the biofuels
 - How many oil heated homes will convert to heat pumps
 - How quickly will biodiesel be incorporated into heating oil
 - How efficient is the heating equipment and how quickly will it be replaced
- NORA's model allows all of these factors to be modified so the user can enter any new data points, which makes it a unique and useful tool
 - We used research from the NORA lab in New York
 - And this model was reviewed and approved by a GHG consultant Earth Shift



Research Study and Multivariable Calculator Development

"Good modeling requires that we have just enough of the "right" transparencies in the map. Of course, the right transparencies depend on the needs of a particular user."

- John H. Miller, Complex Adaptive Systems
 - All emissions data are from U.S. DOE (Argonne National Laboratory) GREET Model Calculations, Using December 2020 Version
 - All electric heat pump performance curves are from NYSERDA report titled "Development of a Best Practices Guide for Integrated Hydronic and Ductless, Air-source Heat Pump Systems" using 2020 field data.
 - The electric grid emissions properly used marginal emission to compare fuel switching and energy efficiency
 - Electric heat pump conversion cost estimates are from current HVAC contractors consensus findings.
 - This model does not include the impact of water heating



Massachusetts Use Case

Input Table			
City for Weather Data to be Applied to the Homes:	Worcester, MA		
Global Warming Atmospheric Lifetime:	100 Year Lifetime-AR5		
Biodiesel Feedstock:	Average of Bioblend Feedstocks		
Average Liquid Fueled Baseline Efficiency:	78%		
Liquid Fueled Non-Condensing Boiler Efficiency:	86%		
Liquid Fueled Boiler Retrofits:	5.00%		
Select Liquid Fueled Thermal Heat Pump Retrofits:	5.00%		
Electric Heat Pump (EHP) Performance Curve:	HP7		
Electric Resistance Seasonal Performance Efficiency:	100%		
Annual Home Heating Load MMBtu/year:	100		
Bioblend Uptake Scenario:	Scenario 2: B5 in 2023, B20 in 2025, B50 in 2030, B100 in 2040		
Decarbonization rate over 2021 Baseline for Marginal Electricity and Biofuels:	Scenario 3: 15% in 2025, 25% in 2030, 50% in 2040 & 100% in 2050		
Homes to be Assessed (If State Selected, it must agree with City Selected):	Massachusetts		
Whole Home Heating Electrification Rate: (HP + electric BU Heating)	646,103		
Whole Home Heating Electrificaiton Rate: (HP + electric BU Heating)	5.00%		
Annual Heating Electrificaiton Conversions:	32,305		
Heat Pump Conversion Cost Estimation Curve:	Low Conversion Cost Scenario 2		
Percentage of Load Served by Heat Pump:	100.0%		
Average Conversion Cost of One Whole House Heat Pump with Electric Backup:	\$25,000		

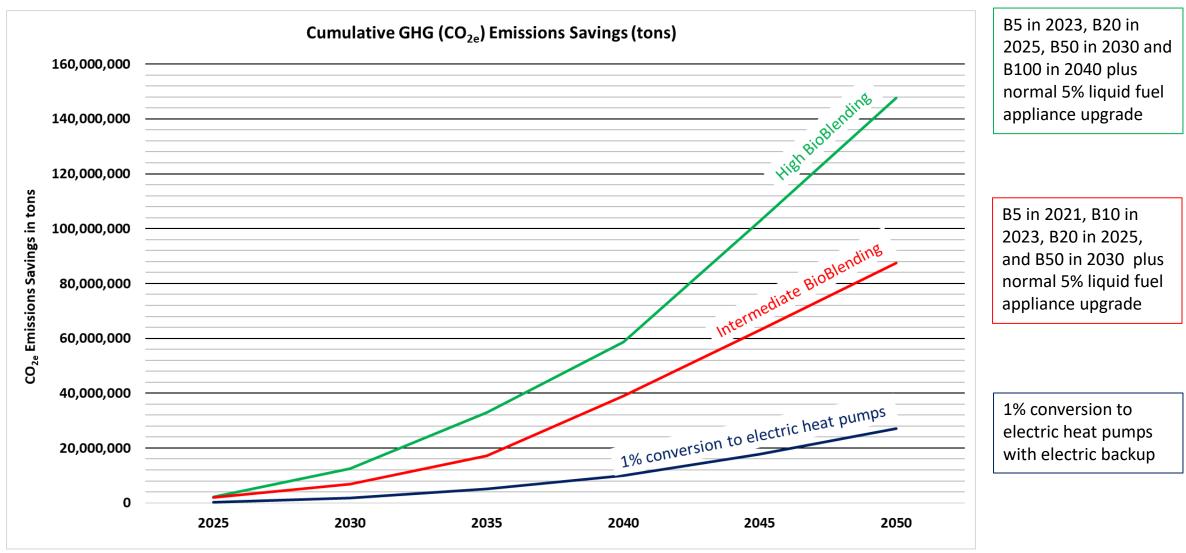


Massachusetts Use Case

Diesel Cost per MMBtu	\$22.71		
Biodiesel Cost per MMBtu	\$26.56		
EL Cost per MMBtu	\$30.00		
Cost of Electricity 2020 EIA Massachusetts ¢/kWh	\$0.22		
Cost of Electricity 2020 EIA Massachusetts \$/MMBtu	\$64.4		
Assumed constant over period for simplicity			
Low Replacement Cost Non-Condensing Boiler	\$5,500		
High Replacement Cost Non-Condensing Boiler	\$9,500		
Low Replacement Cost Condensing Boiler	\$10,000		
High Replacement Cost Condensing Boiler	\$15,000		
Low Replacement Cost Thermal Heat Pump	\$12,000		
High Replacement Cost Thermal Heat Pump	\$17,000		
Low Conversion Cost for Electric Heat Pump (80% 0f High Cost)	\$20,000		
High Conversion Cost for Electric Heat Pump	\$25,000		
Low Replacement Cost for Electric Heat Pump	\$12,000		
High Replacement Cost for Electric Heat Pump	\$14,000		
ASHRAE Median Life for boiler is 30 years, ASHRAE Median Life for HP is 15 years			

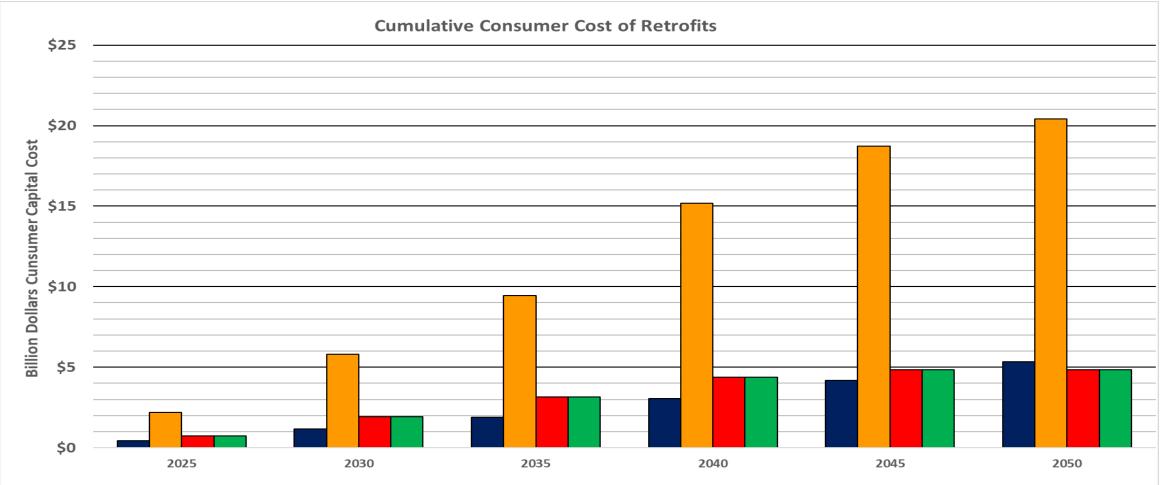


Massachusetts Use Case Key Finding





Massachusetts Customer Capital Cost Over Time



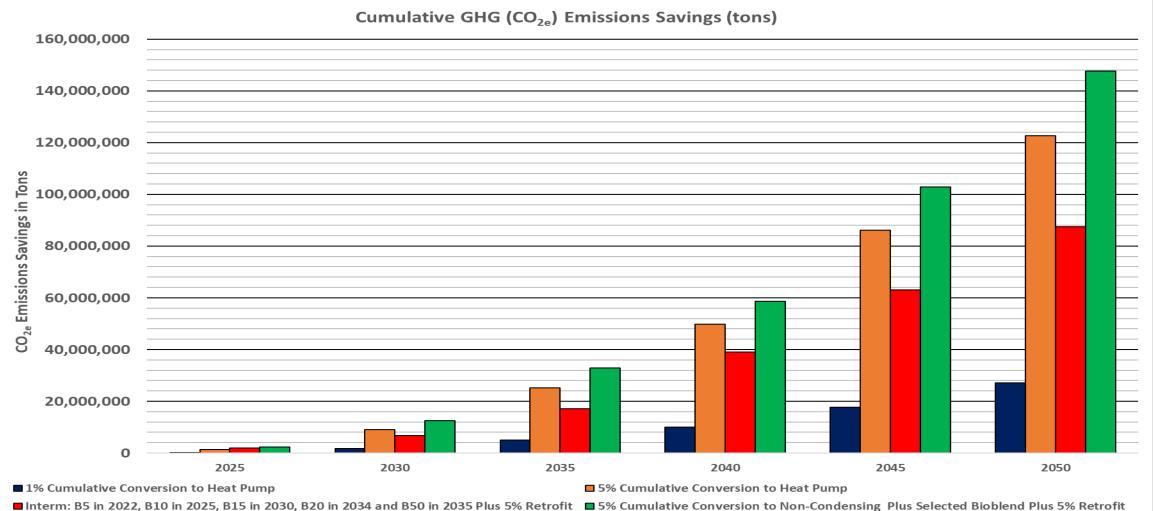
1% Cumulative Conversion to Heat Pump

□ 5% Cumulative Conversion to Heat Pump

Interm: B5 in 2022, B10 in 2025, B15 in 2030, B20 in 2034 and B50 in 2035 Plus 5% Retrofit 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit

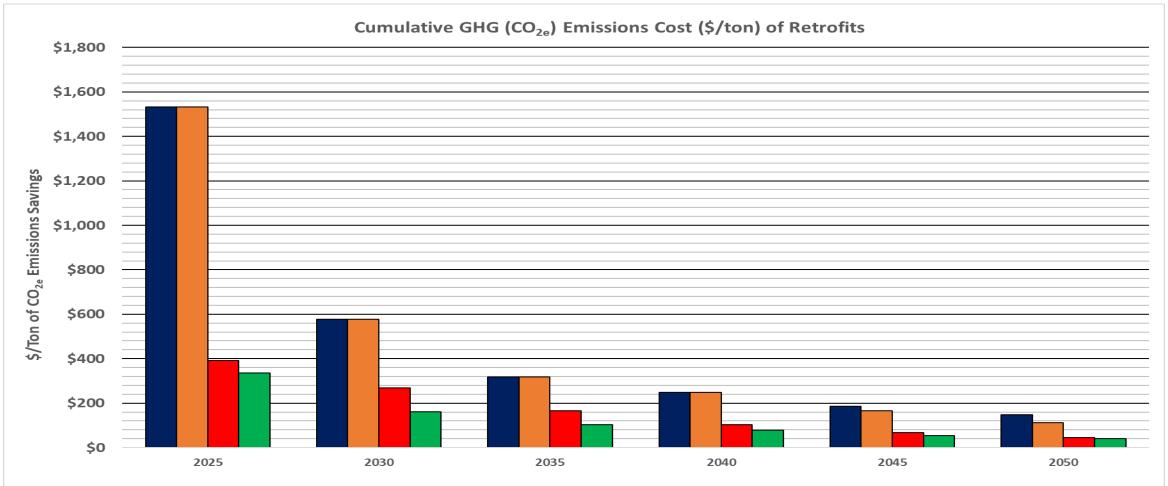


Massachusetts Cumulative GHG Emission Savings Over Time





Massachusetts Cumulative Customer GHG Reduction Cost (\$/ton GHG Reduced)



1% Cumulative Conversion to Heat Pump

5% Cumulative Conversion to Heat Pump

Interm: B5 in 2022, B10 in 2025, B15 in 2030, B20 in 2034 and B50 in 2035 Plus 5% Retrofit 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit



Rhode Island Use Case

Input Table			
City for Weather Data to be Applied to the Homes:	Providence, RI		
Global Warming Atmospheric Lifetime:	100 Year Lifetime-AR5		
Biodiesel Feedstock:	Average of Bioblend Feedstocks		
Average Liquid Fueled Baseline Efficiency:	78%		
Liquid Fueled Non-Condensing Boiler Efficiency:	86%		
Liquid Fueled Boiler Retrofits:	5.00%		
Select Liquid Fueled Thermal Heat Pump Retrofits:	5.00%		
Electric Heat Pump (EHP) Performance Curve:	HP7		
Electric Resistance Seasonal Performance Efficiency:	100%		
Annual Home Heating Load MMBtu/year:	100		
Bioblend Uptake Scenario:	Scenario 2: B5 in 2023, B20 in 2025, B50 in 2030, B100 in 2040		
Decarbonization rate over 2021 Baseline for Marginal Electricity and Biofuels:	Scenario 3: 15% in 2025, 25% in 2030, 50% in 2040 & 100% in 2050		
Homes to be Assessed (If State Selected, it must agree with City Selected):	Rhode Island		
Whole Home Heating Electrification Rate: (HP + electric BU Heating)	116,413		
Whole Home Heating Electrificaiton Rate: (HP + electric BU Heating)	5.00%		
Annual Heating Electrificaiton Conversions:	5,821		
Heat Pump Conversion Cost Estimation Curve:	Low Conversion Cost Scenario 2		
Percentage of Load Served by Heat Pump:	100.0%		
Average Conversion Cost of One Whole House Heat Pump with Electric Backup:	\$25,000		



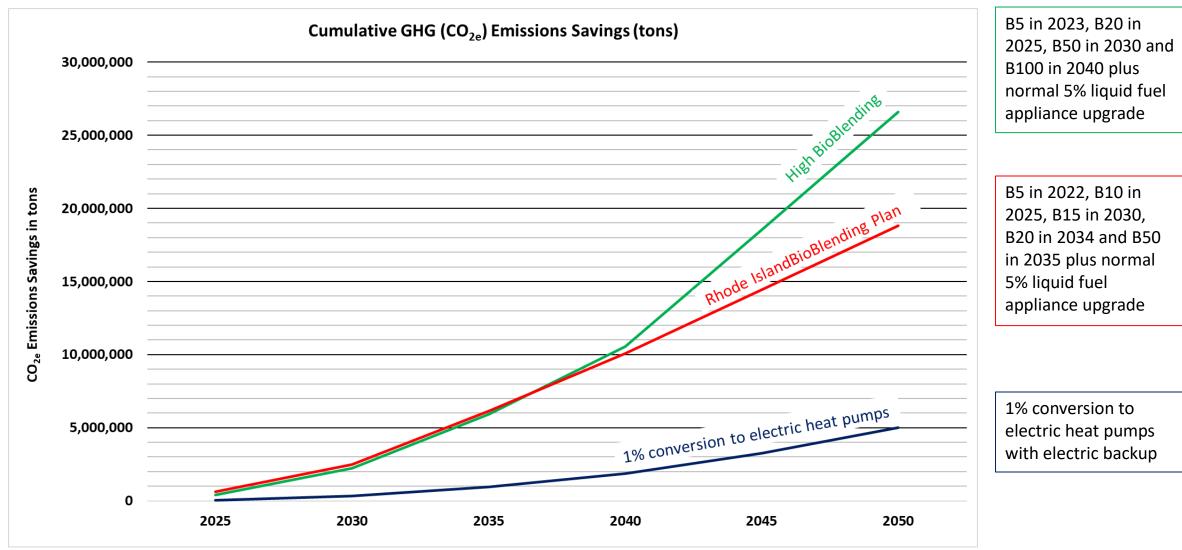
Rhode Island Use Case

Diesel Cost per MMBtu	\$22.71		
Biodiesel Cost per MMBtu	\$26.56		
EL Cost per MMBtu	\$30.00		
Cost of Electricity 2020 EIA Rhode Island c/kWh	\$0.22		
Cost of Electricity 2020 EIA Rhode Island \$/MMBtu	\$64.5		
Assumed constant over period for simplicity			
Low Replacement Cost Non-Condensing Boiler	\$5,500		
High Replacement Cost Non-Condensing Boiler	\$9,500		
Low Replacement Cost Condensing Boiler	\$10,000		
High Replacement Cost Condensing Boiler	\$15,000		
Low Replacement Cost Thermal Heat Pump	\$12,000		
High Replacement Cost Thermal Heat Pump	\$17,000		
Low Conversion Cost for Electric Heat Pump (80% 0f High Cost)	\$20,000		
High Conversion Cost for Electric Heat Pump	\$25,000		
Low Replacement Cost for Electric Heat Pump	\$12,000		
High Replacement Cost for Electric Heat Pump	\$14,000		

ASHRAE Median Life for boiler is 30 years, ASHRAE Median Life for HP is 15 years

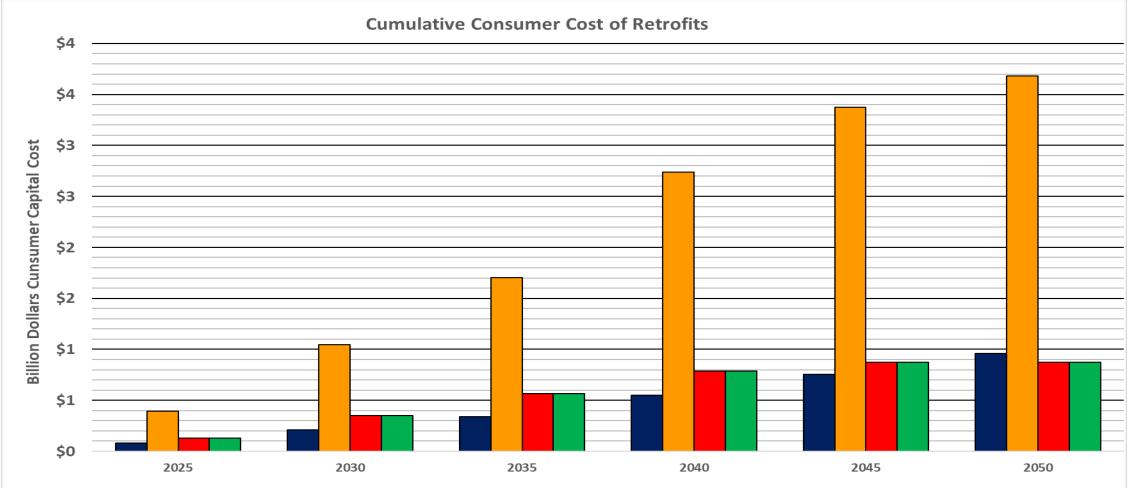


Rhode Island Use Case Key Finding





Rhode Island Customer Capital Cost Over Time



■ 1% Cumulative Conversion to Heat Pump

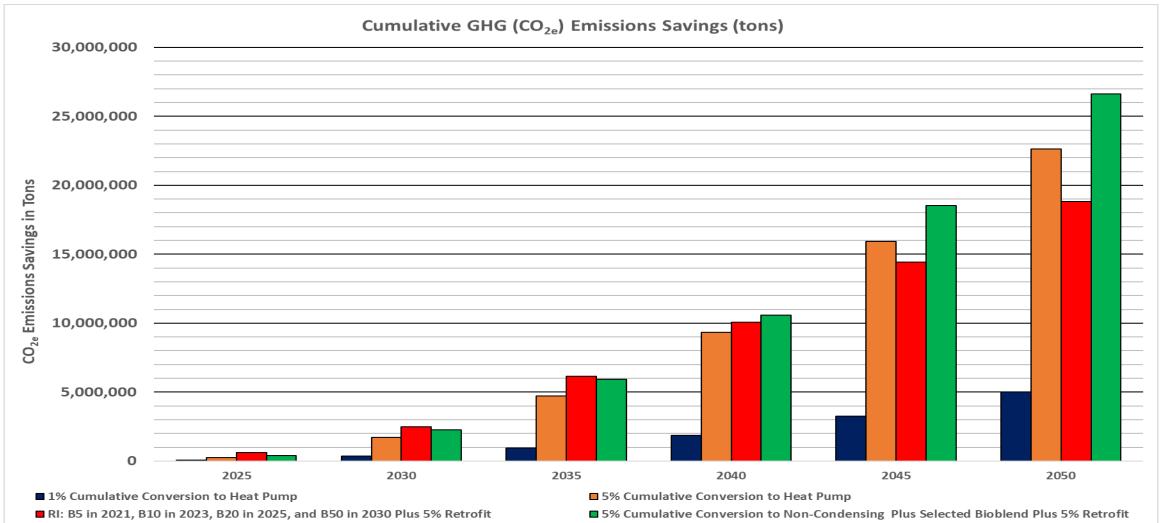
RI: B5 in 2021, B10 in 2023, B20 in 2025, and B50 in 2030 Plus 5% Retrofit

■ 5% Cumulative Conversion to Heat Pump

■ 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit

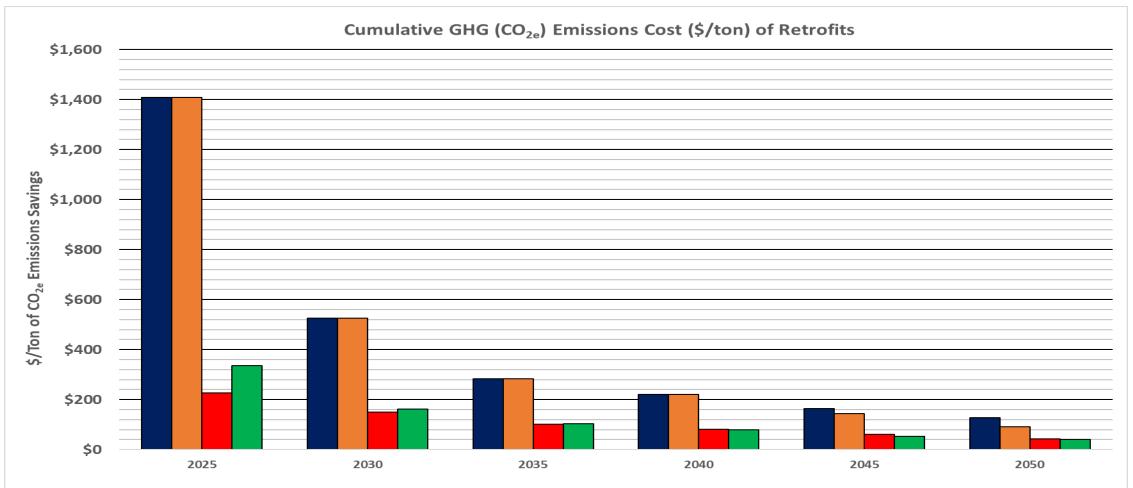


Rhode Island Cumulative GHG Emission Savings Over Time





Rhode Island Cumulative Customer GHG Reduction Cost (\$/ton GHG Reduced)



■ 1% Cumulative Conversion to Heat Pump

RI: B5 in 2021, B10 in 2023, B20 in 2025, and B50 in 2030 Plus 5% Retrofit

■ 5% Cumulative Conversion to Heat Pump

5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit



Connecticut Use Case

Input Table			
City for Weather Data to be Applied to the Homes:	Hartford, CT		
Global Warming Atmospheric Lifetime:	100 Year Lifetime-AR5		
Biodiesel Feedstock:	Average of Bioblend Feedstocks		
Average Liquid Fueled Baseline Efficiency:	78%		
Liquid Fueled Non-Condensing Boiler Efficiency:	86%		
Liquid Fueled Boiler Retrofits:	5.00%		
Select Liquid Fueled Thermal Heat Pump Retrofits:	5.00%		
Electric Heat Pump (EHP) Performance Curve:	HP7		
Electric Resistance Seasonal Performance Efficiency:	100%		
Annual Home Heating Load MMBtu/year:	100		
Bioblend Uptake Scenario:	Scenario 2: B5 in 2023, B20 in 2025, B50 in 2030, B100 in 2040		
Decarbonization rate over 2021 Baseline for Marginal Electricity and Biofuels:	Scenario 3: 15% in 2025, 25% in 2030, 50% in 2040 & 100% in 2050		
Homes to be Assessed (If State Selected, it must agree with City Selected):	Connecticut		
Whole Home Heating Electrification Rate: (HP + electric BU Heating)	535,420		
Whole Home Heating Electrificaiton Rate: (HP + electric BU Heating)	5.00%		
Annual Heating Electrificaiton Conversions:	26,771		
Heat Pump Conversion Cost Estimation Curve:	Low Conversion Cost Scenario 2		
Percentage of Load Served by Heat Pump:	100.0%		
Average Conversion Cost of One Whole House Heat Pump with Electric Backup:	\$25,000		

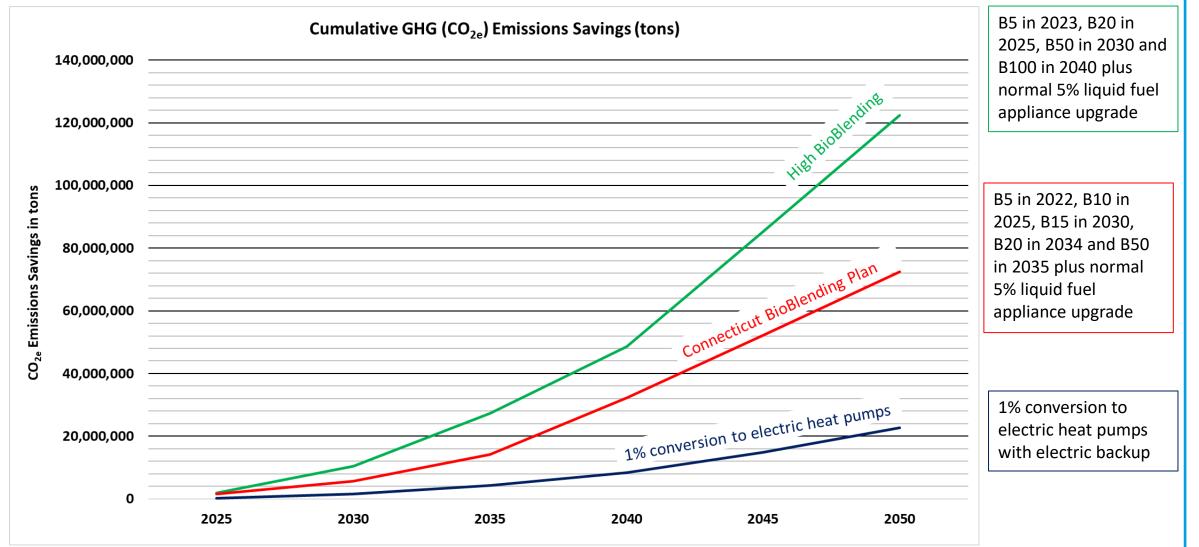


Connecticut Use Case

Diesel Cost per MMBtu	\$22.71		
Biodiesel Cost per MMBtu	\$26.56		
EL Cost per MMBtu	\$30.00		
Cost of Electricity 2020 EIA Connecticut c/kWh	\$0.23		
Cost of Electricity 2020 EIA Connecticut \$/MMBtu	\$66.6		
Assumed constant over period for simplicity			
Low Replacement Cost Non-Condensing Boiler	\$5,500		
High Replacement Cost Non-Condensing Boiler	\$9,500		
Low Replacement Cost Condensing Boiler	\$10,000		
High Replacement Cost Condensing Boiler	\$15,000		
Low Replacement Cost Thermal Heat Pump	\$12,000		
High Replacement Cost Thermal Heat Pump	\$17,000		
Low Conversion Cost for Electric Heat Pump (80% 0f High Cost)	\$20,000		
High Conversion Cost for Electric Heat Pump	\$25,000		
Low Replacement Cost for Electric Heat Pump	\$12,000		
High Replacement Cost for Electric Heat Pump	\$14,000		
ASHRAE Median Life for boiler is 30 years, ASHRAE Median Life for HP is 15 years			

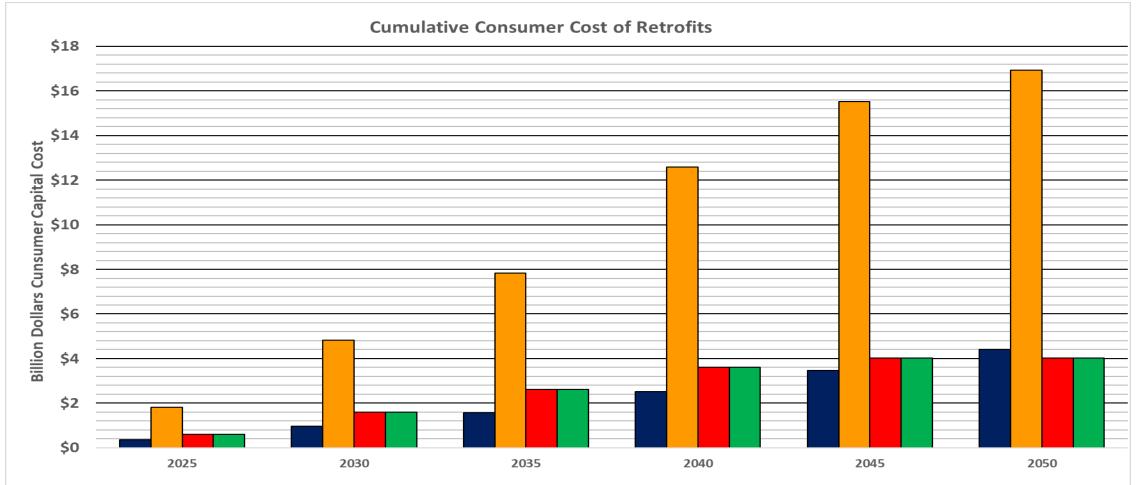


Connecticut Use Case Key Finding





Connecticut Customer Capital Cost Over Time



■ 1% Cumulative Conversion to Heat Pump

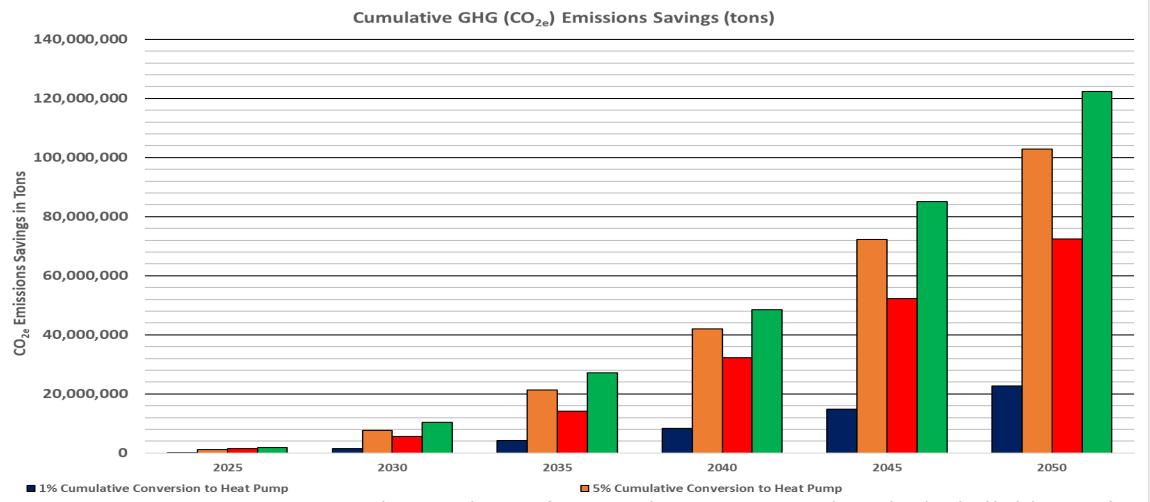
CT: B5 in 2022, B10 in 2025, B15 in 2030, B20 in 2034 and B50 in 2035 Plus 5% Retrofit 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit

□ 5% Cumulative Conversion to Heat Pump

■ 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit High Bioblend: B5 in 2023, B20 in 2025, B50 in 2030, B100 in 2040



Connecticut Cumulative GHG Emission Savings Over Time

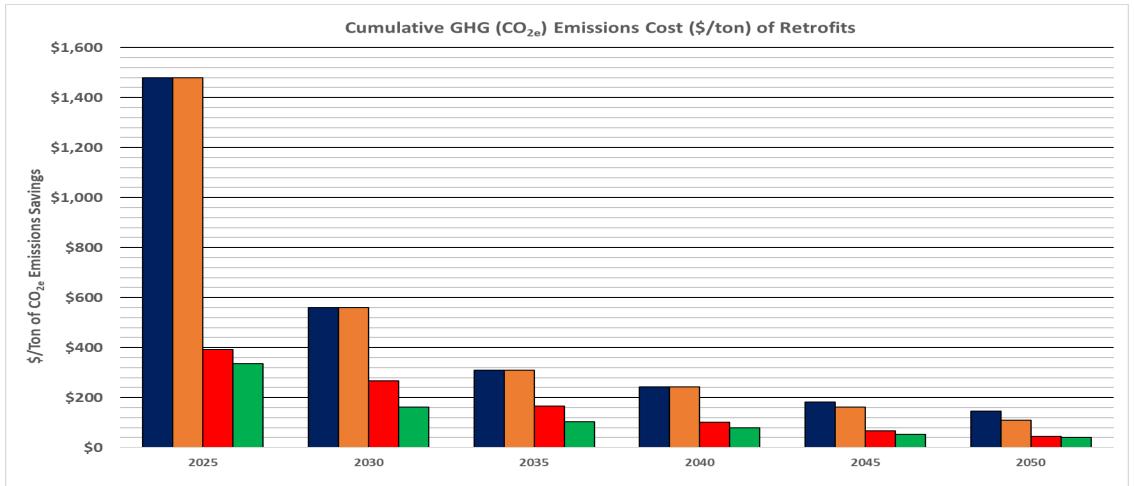


CT: B5 in 2022, B10 in 2025, B15 in 2030, B20 in 2034 and B50 in 2035 Plus 5% Retrofit

■ 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit



Connecticut Cumulative Customer GHG Reduction Cost (\$/ton GHG Reduced)



■ 1% Cumulative Conversion to Heat Pump

CT: B5 in 2022, B10 in 2025, B15 in 2030, B20 in 2034 and B50 in 2035 Plus 5% Retrofit

■ 5% Cumulative Conversion to Heat Pump

■ 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit



New York Use Case

Input Table			
City for Weather Data to be Applied to the Homes:	Albany, NY		
Global Warming Atmospheric Lifetime:	100 Year Lifetime-AR5		
Biodiesel Feedstock:	Average of Bioblend Feedstocks		
Average Liquid Fueled Baseline Efficiency:	78%		
Liquid Fueled Non-Condensing Boiler Efficiency:	86%		
Liquid Fueled Boiler Retrofits:	5.00%		
Select Liquid Fueled Thermal Heat Pump Retrofits:	5.00%		
Electric Heat Pump (EHP) Performance Curve:	HP7		
Electric Resistance Seasonal Performance Efficiency:	100%		
Annual Home Heating Load MMBtu/year:	100		
Bioblend Uptake Scenario:	Scenario 2: B5 in 2023, B20 in 2025, B50 in 2030, B100 in 2040		
Decarbonization rate over 2021 Baseline for Marginal Electricity and Biofuels:	Scenario 3: 15% in 2025, 25% in 2030, 50% in 2040 & 100% in 2050		
Homes to be Assessed (If State Selected, it must agree with City Selected):	New York		
Whole Home Heating Electrification Rate: (HP + electric BU Heating)	1,393,560		
Whole Home Heating Electrificaiton Rate: (HP + electric BU Heating)	5.00%		
Annual Heating Electrificaiton Conversions:	69,678		
Heat Pump Conversion Cost Estimation Curve:	Low Conversion Cost Scenario 2		
Percentage of Load Served by Heat Pump:	100.0%		
Average Conversion Cost of One Whole House Heat Pump with Electric Backup:	\$25,000		

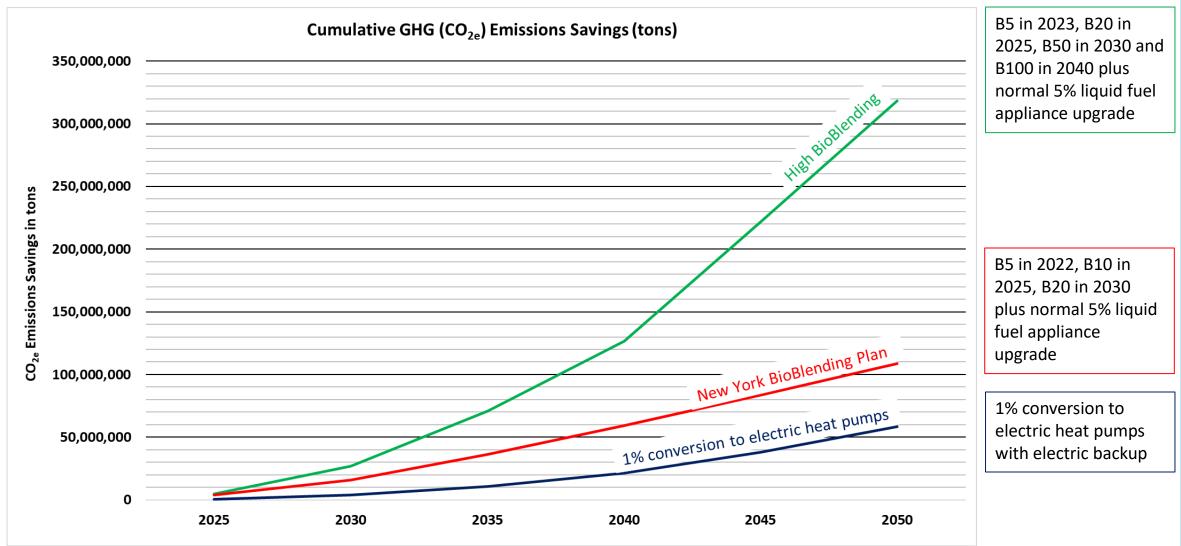


New York Use Case

Diesel Cost per MMBtu	\$22.71		
Biodiesel Cost per MMBtu	\$26.56		
EL Cost per MMBtu	\$30.00		
Cost of Electricity 2020 EIA New York ¢/kWh	\$0.18		
Cost of Electricity 2020 EIA New York \$/MMBtu	\$53.8		
Assumed constant over period for simplicity			
Low Replacement Cost Non-Condensing Boiler	\$5,500		
High Replacement Cost Non-Condensing Boiler	\$9,500		
Low Replacement Cost Condensing Boiler	\$10,000		
High Replacement Cost Condensing Boiler	\$15,000		
Low Replacement Cost Thermal Heat Pump	\$12,000		
High Replacement Cost Thermal Heat Pump	\$17,000		
Low Conversion Cost for Electric Heat Pump (80% 0f High Cost)	\$20,000		
High Conversion Cost for Electric Heat Pump	\$25,000		
Low Replacement Cost for Electric Heat Pump	\$12,000		
High Replacement Cost for Electric Heat Pump	\$14,000		
ASHRAE Median Life for boiler is 30 years, ASHRAE Median Life for HP is 15 years			



New York Use Case Key Finding



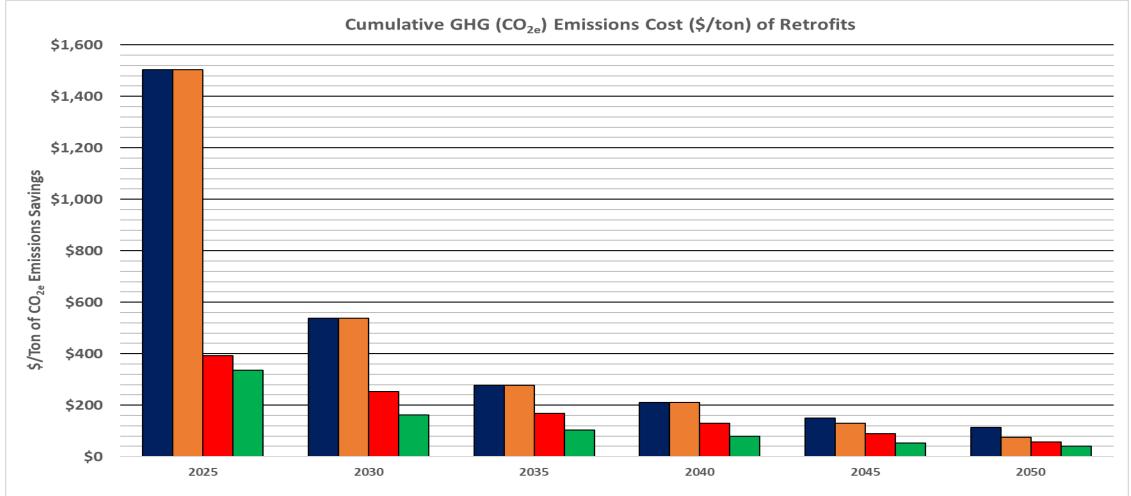


New York Cumulative GHG Emission Savings Over Time

		Cumulative	GHG (CO _{2e}) Emissio	ns Savings (tons)			
350,000,000							
300,000,000							
250,000,000							
Zavings in 200,000,000							
Emissions Savii							
년 8 100,000,000 8							
50,000,000							
0 —	2025	2030	2035	2040	2045	2050	
1% Cumulative Conversion to Heat Pump			□ 5% Cu	5% Cumulative Conversion to Heat Pump			
NY: B5 in 2022, B10 in 2025, B20 in 2030 Plus 5% Retrofit 5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5%			d Bioblend Plus 5% Retrofit				



New York Cumulative Customer GHG Reduction Cost (\$/ton GHG Reduced)



■ 1% Cumulative Conversion to Heat Pump

NY: B5 in 2022, B10 in 2025, B20 in 2030 Plus 5% Retrofit

■ 5% Cumulative Conversion to Heat Pump

5% Cumulative Conversion to Non-Condensing Plus Selected Bioblend Plus 5% Retrofit



Increases and expands IRS Section 25C tax credits for home efficiency improvements through 2031 (Sec. 13301

- The consumer would receive \$600 dollars if the unit is placed into service after December 31, 2022, and before January 1, 2027, meets or exceeds 2021 *Energy Star* efficiency criteria, and is rated by the OEM for use with at least 20% biofuel blends
- The consumer would receive \$600 dollars if the unit is placed into service after December 31, 2026, achieves at least 90 AFUE, and is rated by the OEM for use with at least 50% biofuel blends





Thank you!

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